



## price comparison scenario descriptions as at November 2020

scenario	description
<b>Scenario 1 – Simple funeral at Dil's for 100 people, followed by reception and cremation</b>	The family want a service at our North Harbour Chapel followed by a reception in the lounge. They expect about 100 people to attend. The service will be led by a celebrant and include a photo tribute we prepare from their chosen photos and music. We also produce service sheets with the poems the granddaughters have selected to read. The service is to be webcast for a grandson living in London. A standard casket (the Sterling) is chosen, along with a basic casket spray for the flowers. The family decide on a private cremation, where they carry the casket out of the chapel at the conclusion of the service and say their final goodbyes at the hearse before it departs for the crematorium. They then move into the reception lounge to share time with family and friends. One notice is placed in the newspaper. Following the cremation the ashes are placed in a scattering tube selected by the family. Several months later the family gather to scatter the ashes at a special place.
<b>Scenario 2 – Funeral at the yacht club for 150 people, followed by burial in a new plot</b>	The water is very significant for this family, so to reflect this they want a funeral service led by a celebrant at the local yacht club on a Saturday. The family select a dying art casket (Beach Scene) and they plan to have the casket at home for several days before the funeral. A family friend who is a florist offers to provide the flowers for the casket. We prepare service sheets, but the grandson creates the photo tribute. We organise AV equipment and sound system hire for the venue and place three notices in the New Zealand Herald and one in the Dominion. At the conclusion of the funeral service everyone will move to North Shore Memorial Park Cemetery for a burial and will then be invited to return to the yacht club where the family have organised refreshments (including some drinks) supplied by the club caterers. They expect about 150 people to attend.
<b>Scenario 3 – Funeral at the local church for 200 people, followed by cremation and later ash interment</b>	The family want the service at their local church, led by their minister. After the funeral everyone including the family will say goodbye at the hearse before it drives off for a private cremation. Refreshments arranged by the members of the church will be served in the church hall. (We could have provided this service, but the family opted to use the church group.) A simple casket (the Balmoral) is chosen with a large colourful casket spray. We place one notice in the newspaper prior to the service and we prepare service sheets which include the words to the hymns to be sung. Music is provided by the church organist. About 200 people are expected to attend. Following the cremation the ashes are to be placed in a simple wooden urn and returned to the family to inter in a new ash plot at the cemetery on the anniversary of the death.
<b>Scenario 4 – Small, private service at Dil's for 30 people, followed by cremation</b>	The family want a very simple service at our North Harbour Chapel. The service is to be led by a celebrant and a private cremation will follow. They do not wish to have service sheets or a photo tribute and a grand-daughter will bring flowers from the family garden to place on the rental casket. The casket will remain in the chapel at the conclusion of the service, and then everyone is invited to the local RSA to share some time together. Later the family will collect the ashes to take home. They are expecting about 30 people.
<b>Scenario 5 – Funeral at Dil's for 50 people, followed by burial in an existing plot</b>	The wife of the deceased died several years previously and was buried in a double plot at the cemetery. The family now wish to place the husband in the same plot. A simple casket (Hickory) with a natural spray is chosen and a service led by a family friend is held at our North Harbour Chapel. Several family members take the opportunity to view at our premises in the days before the funeral. We prepare service sheets, a photo tribute and a playlist of music selected by the family. The casket is carried from the chapel at the conclusion of the service and the 50 people present share refreshments in our reception lounge. The immediate family then proceed to the cemetery for a private burial.



## scenario descriptions as at November 2020

scenario	description
<b>Scenario 6 - Immediate cremation with memorial service for 80 people at Dil's chapel the following week</b>	The deceased has given her family very clear instructions she does not want "to be present at her own funeral". They want to respect her request, but also feel a need to give friends and family an opportunity to acknowledge their mother's life and death. We meet to explore ways to fulfil both their mother's wishes and the wider family needs. Arrangements are made for her cremation to happen in a timely way and we assist with plans for a memorial service to be held the following week at our North Harbour chapel. We organise a celebrant to lead the ceremony. One notice will be placed in the New Zealand Herald and we arrange for webcasting so a grandson in Toronto can watch the service live. We also prepare service sheets which include words of a song which will be played as a reflection time during the service. In keeping with her instructions the ashes will not be present at the service. Instead, a large number of her paintings and watercolour greeting cards will be displayed in the foyer and chapel along with two photo boards of images from the family photo albums. Refreshments for the 80 family and friends expected will be served in our reception lounge. As guests leave the reception lounge they will be invited to select one of the paintings or watercolour cards to take home as a gift from the deceased. The deceased has also made a request that her ashes be taken to Canada and scattered at her grandmother's grave. We assist with documentation so the family can uplift the ashes from us to take to Canada at a later date.
<b>Scenario 7 - No-service cremation with no viewing</b>	The person who died left specific instructions that they didn't want to have a funeral. They didn't want to "cause any fuss or bother for those left behind". Wanting to respect this decision the family opt for a no-service cremation. This means that after meeting with the family to determine their wishes, we collect the person from the rest home where they died, bring them back to the funeral home, and place them in a very simple casket (the liner). We take care of all the legal requirements such as gathering the medical and cremation documentation and permissions, registering the death, and then proceed with the cremation. The family decide there will be no opportunity for viewing, no flowers, no service sheets and no newspaper notice. It would be our hope as funeral professionals that this family despite not having a formal funeral service would find an opportunity to do something on their own to mark their loved one's life. This could be as simple as gathering together at home and sharing memories, going out to dinner as a family or having a memorial service at another time.
<b>Scenario 8 - Memorial service at Dil's for 100 people</b>	The deceased died while on holiday in Thailand and a cremation was organised there. The family bring her ashes back to New Zealand. They choose a metal urn for the ashes and we organise a posy bowl of flowers and a framed photo to sit with the urn at the memorial service held in our North Harbour chapel. One notice is placed in the newspaper. The service is led by a celebrant. We assist with preparation of service sheets and a photographic tribute. A reception for 100 people is held in our reception lounge after the memorial service.
<b>Scenario 9 - No-service cremation followed by memorial service at the family home at a later date</b>	Several family members are overseas on an extended holiday when their elderly mother dies. They decide the most suitable thing is for us to organise an immediate cremation. One family member still in Auckland wants to come to our premises to view her mother before the cremation. When the rest of the family return from their holiday 35 of them gather at the family home for a memorial service. A relaxed, informal ceremony is led by one of the grandsons. In keeping with the deceased's love for the New Zealand bush, a beautiful ceramic urn decorated with pohutakawa flowers is chosen for the ashes. The urn and a small posy of roses from the deceased's garden are placed on a table in the room where the family gathers for the ceremony. Everyone proceeds to the cemetery where the ashes are interred in an existing family plot. They then return to the family home to enjoy refreshments prepared by our out-catering team and delivered to the home before the service.



## scenario descriptions as at November 2020

scenario	description
<b>Scenario 10 - No-service cremation with viewing</b>	<p>The deceased had requested there be no funeral, but some family members want the opportunity to view and say their own private farewells prior to the cremation. The family request the rental casket, and provide us with clothes to dress their mother. The cremation is scheduled for two days away, but family members come in separate small family groups over that time to sit with their mother in the viewing room. Some bring flowers and photographs to place in the open casket. Others write a farewell letter, encourage grandchildren to draw a picture or light a candle in the viewing room. No family are present for the cremation but the funeral director agrees to ring the main family contact person when the cremation is about to take place. Following the cremation the family collects the ashes to take home until they decide whether to scatter or inter them.</p>
<b>Scenario 11 - Funeral for 75 people at Dil's chapel following an out-of-town death*</b>	<p>The deceased, originally from the North Shore, had been living in Wellington for a number of years prior to his death. He had indicated he wanted his funeral held back in Auckland. A Wellington funeral firm assists with embalming his body, placing him in a casket and organising transportation through to Auckland airport. When the family returns to Auckland we meet with them to plan the funeral service and make arrangements for registering their father's death. They request a notice in both the New Zealand Herald and the Dominion Post. The service is to be held at our North Harbour Chapel, and is led by a family friend who is a celebrant. We arrange flowers for the top of the casket and prepare service sheets for the 75 expected guests. A number of family members are unable to attend, so the service is livestreamed. The casket is carried out of the chapel at the end of the service and following the departure of the hearse everyone joins the family for a simple reception in our reception lounge.</p> <p>* does not include costs from out of town funeral director</p>
<b>Scenario 12 - Embalming the deceased for family to take up north for a tangi</b>	<p>The deceased was originally from up north and the family want to take him back to the home marae for his tangi and burial. We meet with family members to gather the information needed to register their father's death and then embalm his body. Family members assist with dressing him and he is placed in the white casket chosen by the family. Immediately after this they place the casket into a van to drive him back to the family marae.</p>
<b>Scenario 13 - Large funeral at North Harbour Stadium for 500 people, followed by reception, then committal service and cremation the following day</b>	<p>This well-known and well-loved businessman has been a long-term resident of the North Shore and a dedicated member of the local community. He has a large extended family and is active in numerous community organisations and service clubs right up until his unexpected death. Two notices are placed in the New Zealand Herald. The North Harbour Stadium is selected as an ideal venue because it can easily accommodate the 500 people expected to attend. Ample parking is also available nearby. The family plan to represent his two great loves, (rugby and the great outdoors) by placing his original rugby jersey and a casket spray made of native foliage on top of the solid rimu casket. AV equipment and a sound system are arranged as part of the venue hire and a sound technician will be present on the day. We prepare service sheets and a photographic tribute. At the conclusion of the service the casket is carried to the waiting hearse and guests are encouraged to watch from the stands as the hearse does a lap of honour around the stadium before departing. Refreshments supplied by the stadium caterers are then served. The following day the close family gather at our North Harbour Chapel for an intimate, informal final farewell and then two of the children take the opportunity to watch the casket being placed in the cremator. After the cremation the ashes are returned to the family in a metal urn they have selected.</p>



## price comparison as at November 2020

	scenario one	scenario two	scenario three	scenario four	scenario five
Casket	\$ 2,015.00	\$ 4,315.00	\$ 1,685.00	\$ 1000.00	\$ 1,405.00
Professional services fee	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00	\$ 4,750.00
Transfer of deceased	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
Care of deceased	\$ 850.00	\$ 850.00	\$ 850.00	\$ 850.00	\$ 850.00
Saturday service	\$ -	\$ 625.00	\$ -	\$ -	\$ -
Newspaper notice/s	\$ 250.00	\$ 950.00	\$ 250.00	\$ -	\$ -
Hearse Hire	\$ 400.00	\$ 400.00	\$ 400.00	\$ -	\$ 400.00
Celebrant's/Minister's fee	\$ 575.00	\$ 575.00	\$ -	\$ 575.00	\$ 500.00
Organist's fee	\$ -	\$ -	\$ 220.00	\$ -	\$ -
Death certificate	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
Floral tribute	\$ 325.00	\$ -	\$ 445.00	\$ -	\$ 240.00
Chapel/Church/Venue hire	\$ 520.00	\$ 625.00	\$ -	\$ 520.00	\$ 520.00
AV and sound system hire	\$ -	\$ 850.00	\$ -	\$ -	\$ -
Cremation fee	\$ 750.00	\$ -	\$ 750.00	\$ 750.00	\$ -
Medical documentation	\$ 290.00	\$ -	\$ 290.00	\$ 290.00	\$ -
Lounge /hall hire/outcatering fee	\$ 520.00	\$ -	\$ -	\$ -	\$ 520.00
Reception	\$ 1,300.00	\$ -	\$ -	\$ -	\$ 650.00
Service sheets	\$ -	\$ 797.50	\$ 980.00	\$ -	\$ -
Photographic tribute	\$ -	\$ -	\$ -	\$ -	\$ -
Service sheet & photographic tribute combo	\$ 715.00	\$ -	\$ -	\$ -	\$ 532.50
Webcast of the service	\$ 300.00	\$ -	\$ -	\$ -	\$ -
Ashes plot and ashes interment fee	\$ -	\$ -	\$ 962.00	\$ -	\$ -
Ashes urn	\$ 90.00	\$ -	\$ 235.00	\$ -	\$ -
Temporary gravemarker	\$ -	\$ 85.00	\$ 85.00	\$ -	\$ -
Burial plot and grave opening	\$ -	\$ 9,310.00	\$ -	\$ -	\$ 1,150.00
Saturday burial	\$ -	\$ 435.00	\$ -	\$ -	\$ -
Casket to residence	\$ -	\$ 400.00	\$ -	\$ -	\$ -
Framed Photo	\$ -	\$ -	\$ -	\$ -	\$ -
Transfer from Airport	\$ -	\$ -	\$ -	\$ -	\$ -
View the charge for cremation	\$ -	\$ -	\$ -	\$ -	\$ -
Committal service chapel hire	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total incl GST</b>	<b>\$ 14,033.00</b>	<b>\$ 25,350.50</b>	<b>\$ 12,285.00</b>	<b>\$ 9,118.00</b>	<b>\$ 11,900.50</b>



## price comparison as at November 2020

		scenario six	scenario seven	scenario eight	scenario nine
Casket	\$	755.00	\$ 755.00	\$ -	\$ 755.00
Professional services fee	\$	4,750.00	\$ 2,375.00	\$ 2,850.00	\$ 2,850.00
Transfer of deceased	\$	350.00	\$ 350.00	\$ -	\$ 350.00
Care of deceased	\$	575.00	\$ 575.00	\$ -	\$ 575.00
Saturday service	\$	-	\$ -	\$ -	\$ -
Newspaper notice/s	\$	250.00	\$ -	\$ 250.00	\$ -
Hearse Hire	\$	-	\$ -	\$ -	\$ -
Celebrant's/Minister's fee	\$	575.00	\$ -	\$ 575.00	\$ -
Organist's fee	\$	-	\$ -	\$ -	\$ -
Death certificate	\$	33.00	\$ 33.00	\$ -	\$ 33.00
Floral tribute	\$	-	\$ -	\$ 240.00	\$ 180.00
Chapel/Church/Venue hire	\$	520.00	\$ -	\$ 520.00	\$ -
AV and sound system hire	\$	-	\$ -	\$ -	\$ -
Cremation fee	\$	775.00	\$ 750.00	\$ -	\$ 750.00
Medical documentation	\$	290.00	\$ 290.00	\$ -	\$ 290.00
Lounge /hall hire/outcatering fee	\$	520.00	\$ -	\$ 520.00	\$ 210.00
Reception	\$	1,040.00	\$ -	\$ 1,600.00	\$ 455.00
Service sheets	\$	542.00	\$ -	\$ -	\$ -
Photographic tribute	\$	-	\$ -	\$ -	\$ -
Service sheet & photographic tribute combo	\$	-	\$ -	\$ 715.00	\$ -
Webcast of the service	\$	300.00	\$ -	\$ -	\$ -
Ashes plot and ashes interment fee	\$	-	\$ -	\$ -	\$ 320.00
Ashes urn	\$	-	\$ -	\$ 620.00	\$ 350.00
Temporary gravemarker	\$	-	\$ -	\$ -	\$ -
Burial plot and grave opening	\$	-	\$ -	\$ -	\$ -
Saturday burial	\$	-	\$ -	\$ -	\$ -
Casket to residence	\$	-	\$ -	\$ -	\$ -
Framed Photo	\$	-	\$ -	\$ 60.00	\$ -
Transfer from Airport	\$	-	\$ -	\$ -	\$ -
View the charge for cremation	\$	-	\$ -	\$ -	\$ -
Committal service chapel hire	\$	-	\$ -	\$ -	\$ -
<b>Total incl GST</b>	<b>\$</b>	<b>11,275.00</b>	<b>\$ 5,128.00</b>	<b>\$ 7,950.00</b>	<b>\$ 7,118.00</b>



## price comparison as at November 2020

*\* Does not include costs from out of town funeral director*

	scenario ten	scenario eleven *	scenario twelve	scenario thirteen
Casket	\$ 1,000.00	\$ -	\$ 2,175.00	\$ 6,435.00
Professional services fee	\$ 2,850.00	\$ 3,800.00	\$ 2,850.00	\$ 4,750.00
Transfer of deceased	\$ 350.00	\$ -	\$ 350.00	\$ 350.00
Care of deceased	\$ 850.00	\$ -	\$ 850.00	\$ 850.00
Saturday service	\$ -	\$ -	\$ -	\$ -
Newspaper notice/s	\$ -	\$ 500.00	\$ -	\$ 500.00
Hearse Hire	\$ -	\$ -	\$ -	\$ 400.00
Celebrant's/Minister's fee	\$ -	\$ 575.00	\$ -	\$ 575.00
Organist's fee	\$ -	\$ -	\$ -	\$ -
Death certificate	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
Floral tribute	\$ -	\$ 345.00	\$ -	\$ 325.00
Chapel/Church/Venue hire	\$ -	\$ 520.00	\$ -	\$ 2,300.00
AV and sound system hire	\$ -	\$ -	\$ -	\$ 1,000.00
Cremation fee	\$ 750.00	\$ 750.00	\$ -	\$ 750.00
Medical documentation	\$ 290.00	\$ 290.00	\$ -	\$ 290.00
Lounge /hall hire/outcatering fee	\$ -	\$ 520.00	\$ -	\$ -
Reception	\$ -	\$ 600.00	\$ -	\$ 7,500.00
Service sheets	\$ -	\$ 523.75	\$ -	\$ -
Photographic tribute	\$ -	\$ -	\$ -	\$ -
Service sheet & photographic tribute combo	\$ -	\$ -	\$ -	\$ 2,175.00
Webcast of the service	\$ -	\$ 300.00	\$ -	\$ -
Ashes plot and ashes interment fee	\$ -	\$ -	\$ -	\$ -
Ashes urn	\$ -	\$ -	\$ -	\$ 595.00
Temporary gravemarker	\$ -	\$ -	\$ -	\$ -
Burial plot and grave opening	\$ -	\$ -	\$ -	\$ -
Saturday burial	\$ -	\$ -	\$ -	\$ -
Casket to residence	\$ -	\$ -	\$ -	\$ -
Framed Photo	\$ -	\$ -	\$ -	\$ -
Transfer from Airport	\$ -	\$ 350.00	\$ -	\$ -
View the charge for cremation	\$ -	\$ -	\$ -	\$ 210.00
Committal service chapel hire	\$ -	\$ -	\$ -	\$ 520.00
<b>Total incl GST</b>	<b>\$ 6,123.00</b>	<b>\$ 9,106.75</b>	<b>\$ 6,258.00</b>	<b>\$ 29,558.00</b>